



KENTUCKY EDUCATIONAL DEVELOPMENT CORPORATION (KEDC)

REGULAR BOARD MEETING

**WEDNESDAY, FEBRUARY 19, 2020 3:00 PM – 5:00 PM
KEDC OFFICE, LEXINGTON**

**SUPT. KIM KING, CHAIRWOMAN
SUPT. KELLY SPRINKLES, CHAIRMAN**

BOARD BUSINESS REPORT

- 1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 13 OF 67 VOTING MEMBERS)**
- 2. ACTIONS BY CONSENT**
 - 2.1. APPROVAL OF MINUTES**

Recommend approval of the [minutes](#) of the January 15, 2020 regular meeting.
 - 2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER**

Recommend approval of the [financial reports](#) for January 2020 and the [Orders of the Treasurer](#) for the period of January 1, 2020 through January 31, 2020.
 - 2.3. BID SPECIFICATIONS**

Recommend acknowledgement of the Executive Director's approval of the attached bid specifications for Business Office Software ([RFP-BUSINESS OFFICE SOFTWARE.2020](#)).
 - 2.4. BID CONTRACT AWARDS**
 - 2.4.1.** Recommend acknowledgement of the Executive Director's approval to award PSST the Business Office Software RFP ([RFP-BUSINESS OFFICE SOFTWARE.2020](#)). The submission from Tyler Technologies was non-responsive as they proposed a solution specific for use by KEDC and not the members.
 - 2.4.2.** Recommend acknowledgement of the Executive Director's approval to award JW Associates School Equipment Specialists, Inc., the Somerset Independent Cafeteria Furniture RFP ([Cafeteria Furniture – 2020](#)). This recommendation is based on district scoring of six bid responses and has received approval by the Somerset Independent Board of Education.
 - 2.5. BID CONTRACT RENEWALS**

Recommend renewal of the following contracts:

 - 2.5.1.** Digital Signage and Online Ordering Software (RFP-NUTRITION-DSS-2018):
 - Heartland Payment Systems, LLC dba Heartland School Solutions
 - Nutrislice, Inc.
 - 2.5.2.** Bus Parts and Accessories (PV-BUS-2018):
 - American Bus and Accessories, Inc.

2.6. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS

2.6.1. Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2017.069 Catalog/Price List/Store Shelf bids opened and made effective on January 14, 2020 through December 31, 2020. We received four bids for CLS2017.069, of which two were awarded and two were rejected for not meeting bid specifications or already being awarded.

Bidder	Status
Cottingham True Value Hardware, Inc.	Awarded
Everase Corporation	Rejected, did not meet bid specifications
SmartSense by Digi	Rejected, did not meet bid specifications
Travis Roofing Supply	Awarded

2.6.2. Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2017.070 Catalog/Price List/Store Shelf bids opened and made effective on January 28, 2020 through December 31, 2020. We received four bids for CLS2017.070, of which two were awarded and two were rejected for not meeting bid specifications or already being awarded.

Bidder	Status
Really Good Stuff, LLC	Awarded
Safety-Kleen Systems Inc.	Rejected, did not meet bid specifications
SmartSense by Digi	Awarded
Sparks Hardward, Inc.	Awarded
Weeds & More, LLC	Awarded

2.7. CONTRACTS

Recommend acknowledgement of the Executive Director's approval of the following contracts and agreements (contract period is for FY2019-2020 unless otherwise noted):

GENERAL FUND

- 2.7.1.** [American Bus and Accessories, Inc. – Contract 10100325-PV-BUS-2018R1](#)
- 2.7.2.** [Barren County Business Supply, Inc. – Contract 10100361-PV-OS-2017-01Extension](#)
- 2.7.3.** [Commonwealth of Kentucky – School Climate Transformation Evaluation - \\$70,200.00](#)
- 2.7.4.** [Heartland Payment Systems, LLC dba Heartland School Solutions – Contract 10100363-RFP-NUTRITION-DSS-02018R1](#)
- 2.7.5.** [Kagan Letter of Agreement – June 24-25, 2020 Cooperative Learning Days](#)
- 2.7.6.** [Kagan Letter of Agreement – July 8-9, 2020 Cooperative Learning Days](#)
- 2.7.7.** [Office Depot – Contract 10100345-PV-OS-2017.01 Extension](#)
- 2.7.8.** [School Specialty – Contract 10100355-PV-OS-2017-Extension](#)
- 2.7.9.** [Somerset Ind. Schools & JW Associates School Equipment – Contract 10100016-CAFETERIA_FURNITURE.SOMEREST_INDEPENDENT.2019](#)
- 2.7.10.** [Urethane of Kentuckiana, Inc. dba Insulated Roofing Contractors – Contract 10100337-PV-SURS-2012R7-Amendment](#)

PROJECT CHARGE/ASPIRE/ACE

- 2.7.10.** [Cairn Guidance - March 26, 2020 SPOT Process Training - \\$2,295.00](#)
- 2.7.11.** [Heather Creech – ASPIRE Cadre participant – up to \\$5,000.00 for project completion](#)
- 2.7.12.** [Jessica Johnson – ASPIRE Cadre participant – up to \\$5,000.00 for project completion](#)
- 2.7.13.** [Carly Muetterties – ASPIRE Professional Development for Social Studies - \\$3,000.00](#)
- 2.7.14.** [Ryan New – ASPIRE Professional Development for Social Studies - \\$4,500.00](#)
- 2.7.15.** [Carla Pennington – ASPIRE Cadre participant – up to \\$5,000.00 for project completion](#)

3. ANNOUNCEMENTS/DISCUSSION ITEMS

3.7. ADVOCACY WEEK IN FRANKFORT FOR THE 2020 LEGISLATIVE SESSION

KASS has asked that members of the educational cooperatives across the State have strong representation in Frankfort during the General Session. KEDC members are asked to attend House and Senate Committee meetings the week of February 17th. There will be no Thursday meeting this month to allow time for representation in Frankfort. Please make every effort to be there.

3.8. MARCH KEDC BOARD OF DIRECTORS' MEETING

The KEDC Board of Directors will meet on March 18th and 19th at the Hilton in Downtown Lexington. The 18th meeting will be from 3:30PM to 5:00PM. The 19th meeting will be from 9:00AM to 11:00AM with Board Attorney Tim Crawford conducting a Personnel Law workshop. On Friday the 20th, there will be a Superintendent breakfast and networking session at 9:00AM.

3.9. JUNE KEDC BOARD OF DIRECTORS' MEETING

We are looking to schedule a Board meeting on Wednesday, June 10th from 10AM-12PM. This will enable us to have all FY-end business approved, as well as contracts for the new fiscal year. This is the day after the KASS Superintendent Summit in Lexington. Thoughts and concerns appreciated.

3.10. STUDENT SCHOLARSHIP OPPORTUNITY

KEDC is excited to once again extend an opportunity for graduating seniors of our member districts to apply for our annual scholarship. We will award at least one \$2,500.00 scholarship for college (2 or 4 year), technical or vocational bound students that meet the criteria set forth in the attached guidelines. It is an honor to be able to provide this opportunity for our deserving seniors!

The deadline to apply is April 1st and the recipient will be notified by April 30th. A KEDC representative will be available upon request to present the scholarship awards during graduation ceremonies. Please ensure this message reaches your guidance counselors!

3.11. STRENGTHS, WEAKNESSES, OPPORTUNITIES & THREATS (SWOT)

This is a process that the KEDC team began at the recent SREB Summit. We will be following up with survey questions for Superintendents and all role groups that will support this work and assist in planning for the upcoming needs of our member districts

3.12. VISIBLE LEARNING – THE WORK OF JOHN HATTIE

KEDC will be hosting three professional learning opportunities beginning summer and fall 2020 and spring 2021 based upon John Hattie's Visible Learning Model, which is an in-depth model of school change. The takeaways will include evaluating a school's impact on student achievement and their ability to make evidence-based decisions to accelerate student learning. Dates to be announced.

3.13. APPALACHIAN REGIONAL COMMISSION GRANT (ARC) APPLICATION

We are in the process of submitting an ARC technical assistance grant in the amount of \$50,000 for year to assist in securing a future Partnerships for Opportunity and Workforce and Economic Development Revitalization (POWER) Grant.

3.14. EXECUTIVE DIRECTOR EVALUATION

An evaluation form for the KEDC Executive Director is provided in your Board packet. Please complete this form and give or mail to Chairman Kelly Sprinkles at the address on the form as soon as possible.

3.15. KEDC HOME SCHOOL INITIATIVE UPDATE – ANDY DOTSON

Mr. Dotson will provide an update on the ongoing work concerning on KEDC Home School Initiative.

3.16. SCHEDULE OF KEDC BOARD MEETINGS FOR FY 2019-2020

March 18-20, 2020 (Hilton Downtown Lexington) – *Meeting to begin at 3:30PM*

April 15-16, 2020 – KEDC Lexington

June 10, 2020 – KEDC Lexington (Tentative)