

MINUTES

KEDC BOARD OF DIRECTORS MARCH 31 – APRIL 1, 2021 HILTON DOWNTOWN LEXINGTON

The Kentucky Educational Development Corporation (KEDC) Board of Directors met on March 31 – April 1, 2021 at the Hilton Downtown Lexington and online via Zoom. Present were the following members and guests:

MEMBERS PRESENT:

Mr. Reed Adkins, Supt., Pike County Schools
Ms. Carrie Ballinger, Rockcastle County Schools
Mr. Kenny Bell, Supt., Wolfe County Schools
Mr. Doug Bechanan, Nicholas County Schools
Dr. Tim Bobrowski, Supt., Owsley County Schools
Mr. Larry Coldiron, Jr., Supt., Raceland-Worthington Independent Schools
Ms. Kay Dixon, Supt., Barbourville Independent Schools (Zoom)
Dr. Robbie Fletcher, Supt., Lawrence County Schools (Zoom)
Mr. Tom Gambrel, Supt., Bell County Schools
Dr. David Gilliam, Supt., Madison County Schools
Mr. Sanford Holbrook, Robertson County Schools
Mr. Kyle Lively, Supt., Somerset Independent schools
Ms. Lisa McCane, Supt., Augusta Independent Schools
Mr. Stephen McCauley, Supt., Paris Independent Schools
Mr. Paul Mullins, Logan County Schools
Dr. Carl Thomas Potter, Supt., Morgan County Schools
Mr. Patrick Richardson, Supt., Pulaski County Schools
Ms. Jackie Risdén-Smith, Supt., Fairview Independent Schools
Mr. Wayne Roberts, Wayne County Schools
Mr. Michael Rowe, Lincoln County Schools (Zoom)
Mr. Jeff Saylor, Supt., Estill County Schools
Mr. Tim Spencer, Supt., Menifee County Schools
Mr. Kelly Sprinkles, Supt., Knox County Schools
Mr. Kevin Stull, Supt., Garrard County Schools (Zoom)
Mr. Harvey Tackett, Supt., Bath County Schools
Mr. Russell Thompson, Supt., Pineville Independent Schools
Mr. David Trimble, Supt., Pikeville Independent Schools (Zoom)
Ms. Sarah Wasson, Supt., Lee County Schools (Zoom)
Mr. Jamie Weddington, Supt., Lewis County School (Zoom)

MEMBERS NOT PRESENT:

Mr. Danny Adkins, Supt., Floyd County Schools
Mr. Waylon Allen, Supt., Middlesboro Independent Schools
Ms. Amy Baker, Supt., Bourbon County Schools
Dr. Houston Barber, Frankfort Independent Schools
Mr. Bill Boblett, Supt., Boyd County Schools
Dr. Harry Burchett, Harrison County Schools
Mr. Paul Christy, Supt., Clark County Schools
Mr. Thom Cochran, Johnson County Schools

Mr. David Cox, Supt., Corbin Independent Schools
Mr. Brian Creasman, Supt., Fleming County Schools
Mr. Dennis Davis, Supt., Mercer County Schools
Dr. Ronnie Dotson, Supt., Carter County Schools
Mr. David Gibson, Supt., Paintsville Independent Schools
Mr. Paul Green, Supt., Jackson Independent Schools
Mr. Kelly Hall interim for Ms. Kim King, Supt. Knott County Schools
Ms. Diane Hatchett, Supt., Berea Independent Schools
Mr. Scott Helton, Supt., Magoffin County Schools
Mr. Sean Horne, Supt., Russell Independent Schools
Mr. Larry James, Martin County Schools
Mr. Damian Johnson, Supt., Jenkins Independent Schools
Mr. Jonathan Jett, Supt., Perry County Schools
Ms. Kim King, Supt., Knott County Schools
Mr. Anthony Orr, Supt., Powell County Schools
Mr. John Maxey, Supt., Rowan County Schools
Dr. Tammy McDonald, Supt., Danville Independent Schools
Mr. Tim Melton, Supt., Williamsburg Independent Schools
Ms. Traysea Moresea, Supt., Greenup County Schools
Mr. Charles Morton, Harland Independent Schools
Mr. Rick Ross, Supt., Mason County Schools
Mr. Tony Sergent, Supt., Letcher County Schools
Mr. William Sexton, Supt., Clay County Schools
Mr. John Siler, Supt., Whitley County Schools
Mr. Marion Sowders, Supt., Casey County Schools
Ms. Debbie Stephens, Supt., Elliott County Schools
Dr. Matthew Thompson, Supt. Montgomery County Schools
Mr. Myron Thompson, Supt., Fayette County Schools
Mr. Phillip Watts, Supt., Breathitt County Schools
Mr. Tony Watts, Supt., Newport Independent Schools
Mr. Brett Wilson, Supt., Leslie County Schools

GUESTS PRESENT:

Mr. Barret Adams, Thermal Equipment
Mr. Rob Akers, EPSB
Dr. Ann Burns, EKV
Ms. Samantha Callabs, Barbourville Ind.
Mr. Butch Cope, KHSAA
Ms. Rebecca Combs, American Fidelity
Mr. David Couch, KDE
Mr. Mitch Crump, Ross, Sinclair, & Assoc.
Ms. Samantha Daniels, Barbourville Ind.
Mr. David Dowell, Energy Optimizers
Mr. Wendell Emerson, RSA Advisors
Ms. Ketsy Fields, Cognia
Dr. Jim Flynn, KASS
Ms. Linda Hatter, Retired Supt.
Ms. Prindle Hinton, KSBA
Mr. Kyle Johnson, Thermal Equipment
Mr. Matt Jury, KDE
Ms. Sara Little, Energy Optimizers

Ms. April Messer, Barbourville Ind.
Dr. Jay Morgan, MSU
Mr. Marvin Moore, Performance Services
Mr. Dewey Mosely, American Fidelity
Ms. Jennifer Oliver, Barbourville Ind.
Mr. Joel Pace, MSU
Mr. Joe Roberts, Roberts Insurance
Mr. John Roberts, Roberts Insurance
Mr. Owen Saylor, KASA
Mr. Terry Saylers, Energy Optimizers
Ms. Jennifer Stafford, KDE
Mr. Anthony Strong, Compass Mutual Advisors
Mr. Bob Tarvin, RSA Advisors
Mr. Ernie Tacoque, Trane
Chris Tyler, Thermal Equipment
Ms. Ruth Webb, First Securities Corp.

KEDC STAFF PRESENT :

Ms. Nancy Hutchinson, Chief Executive Officer & Board Secretary/Treasurer
Mr. Sam Atkins, Chief Development Officer
Ms. Trish Carroll, Chief Operating Officer
Mr. Andy Dotson, Leadership Consultant
Dr. Jim Evans, Educational Consultant / Grants Director
Ms. Stephanie Little, Director of Special Education
Ms. Sheila Miller, School Finance Consultant
Mr. Jerry Prince, Director of Technology Services
Mr. Mark Ryles, Facilities Consultant
Mr. Steve Trimble, Instruction and Leadership Consultant
Ms. Tammy Vonderheide, Chief Financial Officer
Ms. Terri White, Executive Assistant / Project Manager
Mr. Tim Crawford, Board Attorney

The KEDC Board of Directors meeting was called to order on Wednesday, March 31, 2021 at 3:30 PM by Chairman Kyle Lively.

WEDNESDAY PRESENTATIONS

The KEDC Business Session was conducted – see below for the business report including actions taken.

Mr. Butch Cope, KHSAA, presented an update.

Mr. David Couch, KDE, presented an update on educational technology.

Ms. Jennifer Stafford, KDE, presented an update on assessment and accountability.

Mr. Owens Saylor, KASA, presented an update.

Dr. Jim Flynn, KASS, presented an update.

Ms. Prindle Hinton, KSBA, presented an update.

Mr. Rob Akers, EPSB, presented an update.

KEDC held a drawing for a gift basket donated by KEDC and Stephen McCauley, Paris Independent won the basket.

KEDC held a drawing was held for two \$100 prizes donated by RSA Advisors and Mr. Paul Mullins, Logan County and Mr. Reed Adkins, Pike County were the drawing winners.

BOARD BUSINESS REPORT

1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 13 OF 67 VOTING MEMBERS)

Chairman Kyle Lively declared that a quorum was present and called the meeting to order.

2. ACTIONS BY CONSENT

The consent Items (2.1 to 2.8.6) were approved on a motion by Dr. Carl Thomas Potter, and seconded by Mr. Patrick Richardson.

2.1. APPROVAL OF MINUTES

Recommend approval of the [minutes](#) of the February 17, 2021, regular meeting.

2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER

Recommend approval of the [financial report](#) for February 2021 and the [Orders of the Treasurer](#) for the period February 1, 2021 through February 28, 2021.

2.3. PERSONNEL CHANGES

2.3.1. Accepted the resignation of Albert Crout, Boyle County Adult Education instructor, effective March 25, 2021.

2.3.2. Increased work time for Gail Jackson, Boyle County Adult Education instructor, to 30 hours per week, effective April 5, 2021.

2.3.3. Increased work time for Beth Leahey, Boyle County Adult Education instructor, to 35 hours per week, effective April 5, 2021.

2.4. GRANT APPROVAL

Recommend approval of Coronavirus Response and Relief Supplemental Appropriations Act (CRRSA) funding of \$1M over the course of two years that will be used to assist school districts in accelerating students in teaching/learning gaps due to COVID-19 interruption and social/emotional learning.

2.5. POSITION CREATION & JOB DESCRIPTIONS

Recommend creating the following positions and approving job descriptions for each through the Coronavirus Response and Relief Supplemental Appropriations Act (CRRSA) funding:

- [Lead Coordinator](#)
- [Learning Acceleration Specialist](#)
- [Social Emotional Learning \(SEL\) Specialist](#)
- [Multi-Tiered System of Supports \(MTSS\) Consultant](#)

2.6. CONTRACT RENEWALS

2.6.1. Recommend acknowledgement of the Executive Director's approval of a one-year contract extension for Telescoping Stands (Bleachers) to Toadvine Enterprises (Contract 10100357-PV-TS-2015R6) from May 1, 2021 through April 30, 2022.

2.6.2. *Recommend acknowledgement of the Executive Director's approval of a one-year contract extension for Bus parts and Accessories to American Bus and Accessories, Inc. (Contract 10100325-PV-BUS-2018R2) from January 1, 2021 through December 31, 2021.*

2.6.3. *Recommend acknowledgement of the Executive Director's approval of a one-year contract extension for Digital Signage and Online Ordering Software to Heartland payment Systems, LLC*

dba Heartland School Solutions (Contract 10100363-RFP-NUTRITION-DSS-2018R2) and Nutrislice, Inc. (Contract 10100344-RFP-NUTRITION-DSS-2018R2) from January 1, 2021 through December 31, 2021.

2.7. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS

2.7.1. Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2017.096 Catalog/Price List/Store Shelf bids opened and made effective on February 2, 2021 through December 31, 2021. We received 6 bids for CLS2017.096, of which 2 were awarded and 4 rejected.

Bidder	Status
Appsalute, Inc.	Rejected, did not meet bid specifications
DRH Equipment	Rejected, did not meet bid specifications
Ky Powersports, LLC	Awarded
Mid South Baseball, Inc.	Awarded
Rebel Athletic, Inc.	Rejected, did not meet bid specifications
Xenith, LLC	Rejected, did not meet bid specifications

2.7.2. Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2017.097 Catalog/Price List/Store Shelf bids opened and made effective on February 16, 2021 through December 31, 2021. We received 6 bids for CLS2017.097, of which 4 were awarded and 2 rejected.

Bidder	Status
EZ Flex, LLC	Rejected, did not meet bid specifications
House of Soccer	Awarded
Kentucky Vintage Tees	Awarded
Linehaul Heavy Duty, LLC	Awarded
T-D Sporting Goods	Rejected, did not meet bid specifications
Thorobred Custom Sportswear	Awarded

2.7.3. Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2017.098 Catalog/Price List/Store Shelf bids opened and made effective on March 2, 2021 through December 31, 2021. We received 10 bids for CLS2017.098, of which 9 were awarded and 1 rejected.

Bidder	Status
Branham Productions, LLC	Awarded
DRH Equipment	Awarded
EZ Flex, LLC	Awarded
Grace Custom Signs	Awarded
Legacy Outdoor Power Equipment	Awarded
Millcraft	Awarded
Music & Arts	Awarded

Rebel Athletic, Inc.	Rejected, did not meet bid specifications
RedTech7	Awarded
Xenith, LLC	Awarded

2.7.4. Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2017.099 Catalog/Price List/Store Shelf bids opened and made effective on March 16, 2021 through December 31, 2021. We received 5 bids for CLS2017.099, of which 5 were awarded.

Bidder	Status
Apex Learning	Awarded
Business Communications Solutions, LLC	Awarded
Ed's Supply Company	Awarded
HANDLE	Awarded
MyLiveDistrict, LLC	Awarded

2.8. CONTRACTS

Recommend acknowledgement of the Executive Director’s approval of the following contracts and agreements (contract period is for FY2020-2021 unless otherwise noted):

GENERAL FUND

- 2.8.1.** [Hilton Lexington Downtown \(encore\) – March Board Meeting contract](#)
- 2.8.2.** [Kentucky Filter – Contract 10100786-CLS2017.080](#)
- 2.8.3.** [Morgan County Schools – MOA for Dr. Carl T. Potter for Contractor and Consultant Services beginning July 1, 2021](#)
- 2.8.4.** [Toadvine Enterprises – Contract 10100357-PV-TS-2015R6](#)

CRRSA SCHOOL DISTRICT SUPPORT AGREEMENTS

2.8.5. Support Agreements from the following districts for CRRSA Teams & Regional Cooperative Plan Implementation: Ashland Ind., Augusta Ind., Bath County, Boyd County, Carter County, Elliott County, Fairview Ind., Fleming County, Greenup County, Johnson County, Lawrence County, Lewis County, Martin County, Mason County, Menifee County, Morgan County, Paintsville Ind., Raceland-Worthington Ind., Robertson County, Rowan County, Russell Ind.

PROJECT ASPIRE

- 2.8.6.** [Jenny Lynn Varner Hatter – Cadre participant - up to \\$2,200.00](#)

3. ACTION ITEMS WITH DISCUSSION

The approval of the KEDC Board Resolution in Support of a Regional Cooperative Plan to support school districts in learning and acerbation and SEL efforts in FY21 and FY22 was approved on a motion by Ms. Kay Dixon, and seconded by Mr. Paul Mullins.

3.1. KEDC BOARD RESOLUTION

Recommend approval of the KEDC Board Resolution in Support of a Regional Cooperative Plan to support school districts in learning acceleration and SEL efforts in FY21 and FY22. (Copy included in folders for review.)

4. ANNOUNCEMENTS

4.1. SUPPORTING OUR COMMUNITIES AND KIDS IN SCHOOLS (SOCKS)

From now until April 1, 2021, KEDC is collecting donations of new socks that will be distributed to area Regional KY Family Youth Service Centers. We have a collection basket set up for you to dunk a pair! You can also order some online and have them shipped directly to one the KEDC offices. **All donations are appreciated, as even one pair of warm socks will make a difference in a child's life!**

***Special shout out to Thermal Equipment/Chris Tyler for donating \$500.00 worth of socks and American Fidelity/Theresa Combs for donating \$200.00 worth!*

4.2. PAYCHECK PROTECTION PROGRAM (PPP) LOAN

We received notice from the bank that the Small Business Administration (SBA) has forgiven our PPP loan! These funds were a great asset to our financial healthiness during this past pandemic year.

4.3. EXECUTIVE DIRECTOR EVALUATION

An evaluation form for the KEDC Executive Director is provided in your Board packet. Please complete this form and give or email to Chairman Kyle Lively at the address on the form as soon as possible.

4.4. KEDC BOARD MEETING SCHEDULE

April 21-22, 2021 – Location TBD

June meeting - TBD

There being no further business, the meeting was adjourned on a motion by Mr. Larry Coldiron and seconded by Mr. Sanford Holbrook.

KEDC BOARD OF DIRECTORS MINUTES

March 31, 2021

Supt. Kyle Lively, Chairman

Ms. Nancy Hutchinson, Secretary to the Board