



HYATT REGENCY LOUISVILLE
 320 W. JEFFERSON STREET
 LOUISVILLE, KY. 40202-, US
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GROUP SALES AGREEMENT

Date Prepared: July 1, 2022
 Group Contact: Ms. Terri White
 Organization: KEDC Retreat
 Telephone: 606-929-2220
 Email: Terri.white@kedc.org

Event Name: KEDC Retreat
 Official Event Dates: July 13 - 15, 2022
 Hotel Sales Manager: Diane King
 Title: Sales Manager
 Telephone: 502-217-6072 Fax: (502) 217-6099 Email: diane.king@hyatt.com

KEDC ("Group") Aimbridge Hospitality as agent of Pios Grande Louisville HR LLC d/b/a Hyatt Regency Louisville agree as follows:

GROUP FIRST OPTION DATE

Hotel agrees to hold the guest rooms listed below in the Group Sales Agreement (the "Agreement") for the event named above on a tentative basis until July 5, 2022. If this Agreement is not fully executed by Group and returned to Hotel, together with any required deposits, credit application or other materials, by July 5, 2021, Hotel may release the guest rooms.

GUEST ROOM MINIMUM

Hotel is relying on, and Group agrees to provide, the minimum number of rooms during each date of the Event as set forth in the Guest Room Block provided (the "Guest Room Minimum") (plus applicable tax and service charges). Should Group's actualized guest room nights fall below the Guest Room Minimum, Group will be responsible for the difference between the Guest Room Minimum and actualized guest room nights multiplied by the Single Occupancy Guest Room Rate, multiplied by 80%, plus any applicable taxes, as calculated on a daily basis ("Attrition Fee"). However, on any date Group does not meet its Guest Room Minimum and Hotel achieves 100% occupancy for that date, the Guest Room Minimum will be considered to be fulfilled for that date and no Attrition Fee will be due for that date. Overachievement of the Guest Room Minimum for any date during the Event may not be applied to any other date during the Event.

Day	Thursday
Date	7/14/22
ROH	15
Total Rooms	15

Total Guest Room Night Block: 15
Total Guest Room Night Commitment: 11
Total Room Revenue Commitment: \$2508.00

GUEST ROOM RATES

Hotel confirms the following Guest Room Rates:

Room Type	Block Type	Single Rate	Double Rate	Triple Rate	Quad Rate
ROH	Group	\$228.00	\$228.00	\$228.00	\$228.00

The Guest Room Rates are quoted exclusive of any applicable taxes (which are currently 16.07%), applicable service fees, and/or Hotel-specific fees in effect at the time of the Event.

ALLOWABLE SLIPPAGE: 25%

CUT-OFF DATE: 07/8/22

Post As Name	Arrival Date	Departure Date	Contact Name	Sales Manager	Event Planning Manager	
KY ASSN OF EDUCATIONAL COOPERATIVES	Jul 13, 2022	Jul 15, 2022	WHITE, TERRI	King, Diane	King, Diane	
Billing Name	On-Site Contact	Billing Type	Account Number	Tax Exempt Number		
KEDC	White, Terri	CREDIT CARD				
Event Name	Event Type	Event Time	Attendance	Setup	Room	24 hour hold
Event Date: Thursday, 14-Jul-2022						
Meeting	MEETING	08:00 AM - 05:00 PM	25	SCHLRM-18 INCH TBLS		
Event Date: Friday, 15-Jul-2022						
Meeting	MEETING	08:00 AM - 12:00 PM	25	SCHLRM-18 INCH TBLS		

MEETING AND EVENT SPACE RENTAL FEE: \$100.00++ per day

BANQUET CHARGES SALES TAX RATES: 6%

BANQUET SERVICE CHARGE RATES: 25%

AUDIO VISUAL

Hyatt Regency Louisville's in-house audiovisual company is Encore. Complete production service and equipment are available. Your Encore representative will assist in coordinating all of your audiovisual needs.

While Encore is our preferred audiovisual partner, you have a choice of utilizing another audiovisual provider. As a commitment to your event's success, a Hyatt Regency Louisville audiovisual liaison will be assigned to your program should you elect to hire an outside audiovisual vendor. The audiovisual liaison will be scheduled between 8A-5P during load-in and load-out unless otherwise requested and will be billed to your master account at the rate of \$1,500.00 a day. This will ensure the convenience of having an experienced audiovisual technician(s) with intimate knowledge of the event space and systems to be available, on-site, to assist with pre-event consultation and any last-minute assistance or emergency support. Should Encore be utilized in an appropriate capacity or support role, this technician will not be needed. All outside contractors will adhere to the Hyatt Regency Louisville and Encore service standards.

EVENT SPACE INTERNET

Internet access in the Hotel's event space must be arranged in advance and will be priced by the number of users, devices and bandwidth needed. An Encore representative can assist in determining your specific needs.

FOOD AND BEVERAGE

All Food and Beverage served on the premises, in meeting rooms must be supplied, prepared and served by the Hotel. The Hotel loading dock or receiving department will not receive food and beverage that was not ordered by the Hotel. Menu planning, room requirements, room set-ups and all other requirements must be arranged with your Event Planning Manager at least 21 days prior to your event. No Banquet Food and Beverage is permitted to leave the Hotel.

BILLING ARRANGEMENTS

Group shall be responsible meeting and event space, audio visual, and all Food and Beverage charges, and other services requested by Group, in addition to applicable taxes and fees. **Group appoints Terri White to review and approve all charges billed to the Master Account on the last day of the event prior to charging the credit card on file.**

CANCELLATION OPTION

Either Hotel or Group may cancel this Agreement without cause upon written notice to the other party at any time prior to the Event. In the event Group cancels without cause, Group shall pay Hotel liquidated damages in an amount calculated according to the table below (the "Cancellation Charges"), plus applicable taxes. Applicable Services Charges will be added to the Cancellation Charges when cancellation occurs sixty (60) days or less prior to the first date of the Event.

Signing of contract until day of arrival	\$2508 (75% of the aggregate Contracted Guest Room)
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By: _____

By: Terri White

Name: Diane King

Name: Terri White

Title: Sales Manager

Title: Executive Assistant

Date: _____

Date: 7-1-22
