

MINUTES

KEDC BOARD OF DIRECTORS JANUARY 19, 2022 ONLINE VIA ZOOM

The Kentucky Educational Development Corporation (KEDC) Board of Directors met on January 19, 2022 online via Zoom. Present were the following members and guests:

MEMBERS PRESENT:

Mr. Danny Adkins, Woodford County Schools
Ms. Carrie Ballinger, Rockcastle County Schools
Mr. Doug Bechanan, Nicholas County Schools
Mr. Bill Boblett, Boyd County Schools
Dr. Harry Burchett, Harrison County Schools
Mr. Thom Cochran, Johnson County Schools
Mr. Larry Coldiron, Raceland-Worthington Independent Schools
Mr. Tom Gambrel, Bell County Schools
Dr. Paul Green, Carter County Schools
Mr. Steven Evans, Bath County Schools
Dr. Robbie Fletcher, Lawrence County Schools
Dr. David Gilliam, Madison County Schools
Dr. Ralph Hamilton, Morgan County Schools
Ms. Diane Hatchett, Berea Independent Schools
Mr. Sanford Holbrook, Robertson County Schools
Mr. Jonathan Jett, Perry County Schools
Ms. Lisa McCane, Augusta Independent Schools
Dr. Molly McComas, Clark County Schools
Mr. Wayne Roberts, Wayne County Schools
Mr. Billy Parker, Scott County Schools
Ms. Anna Shepherd, Floyd County Schools
Mr. Wayne Sizemore, Jackson Independent Schools
Mr. Tim Spencer, Supt., Menifee County Schools
Ms. Debbie Stephens, Elliott County Schools
Mr. Kevin Stull, Supt., Garrard County Schools
Dr. Matthew Thompson, Montgomery County Schools
Mr. Myron Thompson, Fayette County Schools
Mr. David Trimble, Pikeville Independent Schools
Ms. Sarah Wasson, Lee County Schools
Mr. Jamie Weddington, Lewis County Schools

MEMBERS NOT PRESENT:

Mr. Reed Adkins, Pike County Schools
Mr. Waylon Allen, Middlesboro Independent Schools
Ms. Amy Baker, Bourbon County Schools
Dr. Houston Barber, Frankfort Independent Schools
Mr. Larry Begley, Russellville Independent Schools
Mr. Kenny Bell, Wolfe County Schools
Dr. Tim Bobrowski, Owsley County Schools
Mr. Jason Booher, Mercer County Schools
Mr. Barry Lee, Casey County Schools

Mr. David Cox, Corbin Independent Schools
Mr. Brian Creasman, Fleming County Schools
Mr. David Gibson, Paintsville Independent Schools
Mr. Brent Hoover, Knott County Schools
Mr. Sean Horne, Russell Independent Schools
Mr. Larry James, Martin County Schools
Mr. Damian Johnson, Jenkins Independent Schools
Mr. Anthony Orr, Powell County Schools
Mr. Jeremy Ledford, Knox County Schools
Dr. Demetrus Liggins, Fayette County Schools
Mr. Kyle Lively, Supt., Somerset Independent schools
Mr. John Maxey, Supt., Rowan County Schools
Mr. Stephen McCauley, Paris Independent Schools
Dr. Tammy McDonald, Danville Independent Schools
Mr. Chris Meadows, Magoffin County Schools
Mr. Tim Melton, Williamsburg Independent Schools
Mr. Dennis Messer, Barbourville Independent Schools
Mr. Matt Moore, Jessamine County Schools
Ms. Traysea Moresea, Greenup County Schools
Mr. Charles Morton, Harland Independent Schools
Mr. Paul Mullins, Logan County Schools
Mr. Patrick Richardson, Pulaski County Schools
Mr. Michael Rowe, Lincoln County Schools
Mr. Jeff Saylor, Estill County Schools
Mr. Tony Sergent, Letcher County Schools
Mr. William Sexton, Clay County Schools
Mr. John Siler, Supt., Whitley County Schools
Mr. Kirby Smith, Campbellsville Independent Schools
Ms. Jackie Ridsen-Smith, Fairview Independent Schools
Mr. Rick Ross, Supt., Mason County Schools
Mr. Russell Thompson, Pineville Independent Schools
Mr. Phillip Watts, Breathitt County Schools
Mr. Tony Watts, Newport Independent Schools
Mr. Brett Wilson, Leslie County Schools

GUESTS PRESENT:

Mr. Barret Adams, Thermal Equipment
Ms. Rebecca Combs, American Fidelity
Mr. Sean Corcoran, ACT
Mr. David Dowdell, Performance Services
Ms. Ketsy Fields, Cognia
Dr. Jim Flynn, KASS
Ms. Helen Jones, KDE
Mr. Eric Kennedy, KSBA
Mr. Scott Hawkins, KDE
Mr. Matt Jury, KDE
Mr. Eric Kennedy, KSBA
Dr. April Miller, MSU
Mr. Marvin Moore, Performance Services
Ms. Brenda Morgan, Morgan & Associates

Dr. Joel Pace, MSU
Mr. Brian Perry, KDE
Mr. Joe Roberts, Roberts Insurance
Ms. Shara Savage, KDE
Mr. Owens Saylor, KSBA
Mr. Terry Saylor, Energy Optimizers, USA
Mr. Wilson Sears, Performance Services
Ms. Rhonda Sims, KDE
Mr. Anthony Strong, Compass Mutual Advisors
Mr. Bob Tarvin, RSA Advisors

KEDC STAFF PRESENT:

Ms. Nancy Hutchinson, Chief Executive Officer & Board Secretary/Treasurer
Mr. Sam Atkins, Chief Development Officer
Ms. Trish Carroll, Chief Operating Officer
Dr. Jim Evans, Educational Consultant / Grants Director
Mr. Charles Holbrook, MCSE Systems Engineer
Ms. Carla Kersey, Project Development Coordinator
Ms. Abby Laber, KEDC CRRSA Lead Coordinator
Ms. Stephanie Little, Director of Special Education
Ms. Sheila Miller, School Finance Consultant
Mr. Jerry Prince, Director of Technology
Mr. Mark Ryles, Facilities Consultant
Ms. Tammy Vonderheide, Chief Financial Officer
Ms. Terri White, Executive Assistant / Project Coordinator
Mr. Tim Crawford, Board Attorney

The KEDC Board of Directors meeting was called to order on Wednesday, January 19, 2022 at 3:00 PM by Chairman Sanford Holbrook.

WEDNESDAY PRESENTATIONS

The KEDC Business Session was conducted – see below for the business report including actions taken.

Ms. Brenda Morgan, Morgan and Associates, presented the 2021 KEDC Audit Report.

Mrs. Nancy Hutchinson, KEDC, presented the winners of the Staff Well Being; Student Design Contest.

Mr. Sean Corcoran, ACT, presented ACT 2021 Graduate Class Data and 2022 Spring Testing Updates and Resources

Mrs. Nancy Hutchinson presented Introduction to Future Work of KEDC and School Districts.

Mr. Eric Kennedy, KSBA, presented a Legislative update.

Dr. Jim Flynn, KASS, presented a Legislative update.

Mr. Owens Saylor, KASA, presented an update.

Ms. Rhonda Sims, KDE, presented an update on assessment and accountability.

Dr. Joel Pace, MSU, presented an update.

BOARD BUSINESS REPORT

The KEDC audit was accepted as presented on a motion by Dr. Diane Hatchett, and seconded by Mr. Jamie Weddington.

1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 14 OF 74 VOTING MEMBERS)

Chairman Sanford Holbrook declared that a quorum was present and called the meeting to order.

2. ACTIONS BY CONSENT

Consent Items (2.1 to 2.8.14) were approved on a motion by Mr. Tim Spencer, and seconded by Mr. Danny Adkins.

2.1. APPROVAL OF MINUTES

Recommend approval of the [minutes](#) of the November 17, 2021, regular meeting.

2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER

2.2.1. Recommend approval of the [financial reports for November 2021](#) and the Orders of the Treasurer for the period [November 1, 2021 through November 30, 2021](#).

2.2.2. Recommend approval of the [financial reports for December 2021](#) and the Orders of the Treasurer for the period [December 1, 2021 through December 31, 2021](#).

2.3. PERSONNEL ACTIONS

2.3.1. Employed Isaiah Stettner, Technology Cabling Helper, Professional Technical Salary Schedule, Class 3, Step 1, effective December 6, 2021.

2.3.2. Employed Oretha Preece, Martin County Adult Education Assistant, Classified Hourly Schedule, Class 1 Step 0, 10 hours a week, effective January 12, 2022.

2.3.3. Connor Link, KHSAA Communications and Publications Director, KHSAA MOA (TRS Daily), not on KEDC Salary Schedule, \$68,000 yearly salary, effective January 17, 2022.

2.3.4. Jenny Elder, KHSAA Event Services and Social Media Director, KHSAA MOA (TRS Daily), not on KEDC Salary Schedule, \$68,000 yearly salary, effective January 10, 2022.

2.3.5. Jacob Perkins, Account Executive Analyst, Class 1, Step 0, Director/Coordinator/Consultant Salary Schedule, effective January 24, 2022.

2.3.6. Increase Jim Evans, Educational Consultant/Grants Director, to Class 16, Step 30, 240 days, with an additional 5 rollover Annual Leave Days.

2.3.7. Increase Vickie Grigson, Education Recovery Leader through KDE MOA, to 50 days through June 30, 2022.

2.4. GRANT AWARD NOTIFICATION

2.4.1. Department of Justice STOP School Violence Program - \$999,917.00 over three years

2.4.2. US Department of Education – Arts in Education Project Renaissance - \$730,568.00 over 5 years

2.5. BID CONTRACT AWARDS

2.5.1. Recommend acknowledgement of the Executive Director’s approval of a contract award to Datum Insights from Idaho Falls, effective December 14, 2021 through November 30, 2022, for Munis Reporting Platform RFP (RFP-MUNIS REPORTING-2021).

2.6. BID SPECIFICATIONS

2.6.1. Recommend acknowledgement of the Executive Director’s approval of the MiniVan bid specifications – [MINIVAN-2022-01](#).

2.7. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS

2.7.1. Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.001 Catalog/Price List/Store Shelf bids opened and made effective on November 2, 2021 through December 31, 2022. We received 63 bids for CLS2022.001, of which were 56 awarded and 7 were rejected.

| Vendor | Status | Marmic Fire & Safety | Rejected, did not meet bid specifications. |
|--|--|--|--|
| AAA Systems | Awarded | Misco Industrial, LLC | Awarded |
| Anderson Commercial Cleaning | Awarded | Music and Arts Center | Awarded |
| AssetGenie, Inc. DBA AGiRepair & AGParts Education | Awarded | Nasco | Awarded |
| Barnes & Noble | Awarded | Norvex Supply | Awarded |
| Big B's Tees | Awarded | Nu-Idea | Awarded |
| Bissell's, Inc. | Awarded | Oriental Trading Company | Awarded |
| Bluegrass Recreation Sales and Installation | Awarded | Pioneer Mfg. Company | Awarded |
| Bound To Stay Bound Books, Inc. | Rejected, did not meet bid specifications. | Protect ED | Awarded |
| BSN Sports | Awarded | Reading Warehouse, The | Awarded |
| Bumblebee Team Sports | Awarded | Scholastic Library Publishing | Awarded |
| C & R Asphalt | Rejected, did not meet bid specifications. | School Datebooks | Awarded |
| Data Link | Awarded | School Nurse Supply, Inc. | Awarded |
| DeBra Kuempel | Awarded | School Outfitters | Awarded |
| Delta Services, LLC | Awarded | Service Office Supply & Printing, Inc. | Awarded |
| Ecolab | Awarded | SJN Data Center LLC, dba Encore Technologies | Awarded |
| Extreme Mobility, Inc. | Awarded | Splatter, Inc | Awarded |
| Fire & Ice Heating and Cooling Refrigeration Co, LLC | Awarded | Super Duper Publications | Awarded |
| Flinn Scientific | Awarded | Superior Office Service, Inc. | Awarded |
| Follett School Solutions, LLC | Awarded | Supply Solutions | Awarded |
| General Sales Company of Ashland, Inc. | Awarded | SWS Enterprises, Inc. | Rejected, did not meet bid specifications. |
| Glantz | Rejected, did not meet bid specifications. | Tahiti Energy, Inc. | Awarded |
| Glenn's Sporting Goods | Awarded | Tennessee Office Supply | Awarded |
| Gofish Promotions, LLC | Rejected, did not meet bid specifications. | Tennis Technology, Inc. | Awarded |
| Hillyard - KY | Awarded | TMS South, Inc. | Awarded |
| Hubert Company | Awarded | Tom Brock Forms | Awarded |
| Jordan Printing | Awarded | Tom Sexton & Associates | Awarded |
| Kaplan Early Learning Company | Awarded | Trafera | Awarded |
| Kenway Distributors | Awarded | Trane HVAC Parts & Supplies | Awarded |
| Kimball Midwest | Awarded | Trinity Dynamics | Awarded |
| Kurtz Bros, dba John R Green Co | Awarded | Uncle Charlies meats, Inc. | Rejected, did not meet bid specifications. |
| Lang Company, The | Awarded | Valley Wholesale Foods, Inc. | Awarded |

2.7.2. Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.002 Catalog/Price List/Store Shelf bids opened and made effective on November 16, 2021 through December 31, 2022. We received 52 bids for CLS2022.002, of which were 48 awarded and 4 were rejected.

| Vendor | Status | Vendor | Status |
|--|---------------------------------------|---|---------------------------------------|
| 10th Planet, The | Awarded | Hill Manufacturing Company, Inc | Awarded |
| ABDO Publishing Company | Awarded | Johnstone Supply Bowling Green | Awarded |
| All Pro Supply | Rejected, did not meet specifications | K and D Fence, Inc. | Awarded |
| American Welding & Gas | Awarded | Kentucky Cleaning Solutions, LLC dba Bluegrass Jan/San & Paper Supply | Awarded |
| Andrews Food Equipment, LLC dba Hobart Service | Awarded | Lakeview Books | Awarded |
| Bio Corporation | Awarded | Leisure Concepts, LLC | Awarded |
| Bulk Plants, Inc. | Awarded | Lerner Publishing Group | Awarded |
| Carolina Biological Supply Company | Awarded | NCH Corporation dba Chemsearch FE | Awarded |
| Cavendish Square Publishing, LLC | Awarded | Penworthy Company LLC, The | Rejected, did not meet specifications |
| Central Programs Inc., dba Gumdrops Books | Awarded | Pioneer Valley Books | Awarded |
| Certified Laboratories | Awarded | Presentation Solutions, Inc. | Awarded |
| CESMG | Awarded | RA&A Development LLC | Awarded |
| Coughlan Companies, LLC dba Capstone | Awarded | Renaissance Learning, Inc. | Awarded |
| Creative Company, The | Awarded | RK Custom Wraps LLC | Awarded |
| Digital Promotions Inc | Awarded | Rosen Publishing Group Inc., The | Awarded |
| Drennan Equipment Company, Inc. | Awarded | Scott Electric | Awarded |
| DWA Recreation, Inc. | Awarded | Shirts By Design | Awarded |
| EastWest Books | Awarded | SmartSense by Digi | Rejected, did not meet specifications |
| Enslow Publishin, LLC | Awarded | Southeast Security & Lock dba Southeast Banking Systems | Awarded |
| Gareth Stevens Publishing, LLLP | Awarded | State Wide Press | Awarded |
| Garrett Book Company | Awarded | Strawbridge Studios, Inc. | Awarded |
| Greenhaven Publishing, LLC | Awarded | Vivacity Tech PBC | Awarded |
| Hand2mind, Inc. | Awarded | W.T. Cox Information Services | Awarded |
| Hands On Originals | Awarded | Waytech, LLC (dba Silicon Mountain Memory) | Rejected, did not meet specifications |
| Hi-Line Electric Co. | Awarded | Weeds & More, LLC | Awarded |
| | | West Music | Awarded |
| | | Young & Kenady Incorporated dba Descon | Awarded |

2.7.3. Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.003 Catalog/Price List/Store Shelf bids opened and made effective on November 30, 2021 through December 31, 2022. We received 47 bids for CLS2022.003, of which were 36 awarded and 11 were rejected.

| Vendor | Status | Vendor | Status |
|--|---|---|---|
| Agati, Inc. | Awarded | KV Flooring | Awarded |
| BG Uniforms | Awarded | Layne's ACE Hardware | Awarded |
| C & R Asphalt | Awarded | LD Products, Inc. | Awarded |
| Central Uniform & Scrubs | Rejected, did not meet bid specifications | Lectorum Publications, Inc. | Awarded |
| Champion Teamwear | Awarded | Leonard Brush & Chemical | Awarded |
| Conrad Floors, Inc. | Awarded | Lite the Nite Technologies | Awarded |
| Cooper Wholesale, Inc. | Rejected, did not meet bid specifications | Marco Products, Inc. | Awarded |
| Creative-image Technologies | Awarded | Marmic Fire & Safety | Awarded |
| DeMoulin Brothers & Company | Awarded | Medco | Awarded |
| Discount School Supply | Awarded | Midstates Recreation | Awarded |
| Edgenuity, Inc. | Awarded | Parlayne Outdoor Solutions | Awarded |
| Ekon-O-Pac | Rejected, did not meet bid specifications | Peake AV Solutions | Awarded |
| Encore Data Products, Inc. | Awarded | Proven Learning | Awarded |
| Galaxi of Berea | Rejected, did not meet bid specifications | R&R Herbst, LLC dba Destination Athlete | Awarded |
| General Heating & Air Conditioning, Inc. | Rejected, did not meet bid specifications | Retailers Supply | Awarded |
| Gofish Promotions, LLC | Rejected, did not meet bid specifications | Silco Fire & Security | Awarded |
| Green Giant Lighting, LLC | Awarded | Stertil-Koni Corporation | Awarded |
| Hurricane Creek Traditions | Awarded | Success By Design | Rejected, did not meet bid specifications |
| Imprint Blue | Rejected, did not meet bid specifications | Tri State Complete | Awarded |
| JourneyEd.com, Inc. | Rejected, did not meet bid specifications | Troxell Communications | Rejected, did not meet bid specifications |
| KDA | Awarded | Uncle Charlies meats, Inc. | Awarded |
| Kentucky School Service | Awarded | Unisign Corporation, Inc. | Rejected, did not meet bid specifications |
| Keurig Dr Pepper | Awarded | Waypoint Business Solutions, LLC | Awarded |
| | | Wiseway Supply | Awarded |

2.8. CONTRACTS

Recommend acknowledgement of the Executive Director's approval of the following contracts and agreements (contract period is for FY2021-2022 unless otherwise noted):

GENERAL FUND

- 2.8.1. [Commonwealth of Kentucky – Contract Modification for Vickie Grigson, Edu Recovery Leader - \\$16,884.00](#)
- 2.8.2. [Embassy Suites Lexington – January 2022 Board Meeting](#)
- 2.8.3. [Hyatt Regency Lexington – March 2022 Board Meeting](#)
- 2.8.4. [REACH of Louisville, Inc. – School Climate Transformation Grant - \\$65,000.00](#)
- 2.8.5. [KPC CLS Contract Agreements – See attached](#)

PROJECT CHARGE/ASPIRE

- 2.8.6. Various Cadre/National Activities Program Participants – up to \$3,700.00 upon completion
- 2.8.7. [Heidi Boles – Professor for CHARGE Cadre Sessions - \\$4,500.00](#)
- 2.8.8. [Jackie White Crosslin – Grants Associate - \\$37,500.00](#)
- 2.8.9. [Debra Cullen – Curriculum development for Grants - \\$9,000.00](#)
- 2.8.10. [Scott Muntz – ASPIRE technology services for Cadres - \\$2,000.00](#)
- 2.8.11. [Brandon Riddle – CHARGE Project time and research - \\$2,000.00](#)
- 2.8.12. [Jamie Saylor – Grant project web-based platforms - \\$9,000.00](#)
- 2.8.13. [Jamie Saylor – ACHIEVE Graphics Design - \\$1,000.00](#)
- 2.8.14. [Dawn Viles – CHARGE Project time and research - \\$950.00](#)

3. DISCUSSION ITEMS

3.1. 2021-2022 KEDC SUPERINTENDENT AND CERTIFIED SALARY SCHEDULES

The [2021-2022 KEDC Superintendent Salary Schedules can be found at this link](#) and [2021-2022 Certified Salary Schedules can be found at this link](#). Both will be emailed to you following Wednesday's meeting. These are provided exclusively to KEDC Board Members with data provided by the KY Department of Education.

3.2. STUDENT SCHOLARSHIP OPPORTUNITY

KEDC is excited to once again extend an opportunity for graduating seniors of our member districts to apply for our annual scholarship. We will award one \$2,500.00 scholarship for college (2 or 4 year), technical or vocational bound students that meet the criteria set forth in the [attached guidelines](#). It is an honor to be able to provide this opportunity for our deserving seniors! The deadline for submission is April 1, 2022.

3.3. SCHEDULE OF BOARD MEETINGS

February 2022 – NO MEETING IN FEBRUARY

March 16-18, 2022 – Hyatt Regency, Lexington - In conjunction with KHSAA Boys' Bball Tourney

- Wednesday, March 16th – Board Meeting 3:30pm – 5:00pm
- Thursday, March 17th – Personnel Law Training with Tim Crawford – 9:00am-11:00am
- Friday, March 18th – Superintendent Networking Breakfast – 9:00am

**KEDC has a block of rooms at the Hyatt Regency in Lexington. The [attached room reservation form](#) can be filled out and sent to Terri White (terri.white@kedc.org) to reserve your reservation at the Hyatt. Rooms go quickly!

April 20-21, 2022 – TBD

3.4. 2021-2022 KEDC FINANCIAL AUDIT

Attached here is a copy of the [2021-2022 KEDC Financial Audit](#) and the [2021 Governance Letter](#). Ms. Brenda Morgan, CPA, of Morgan & Associates, is presenting the audit as part of the KEDC Agenda. No recommendations or findings are noted.

There being no further business, the meeting was adjourned on a motion by Mr. Thom Cochran, seconded by Mr. Tim Spencer.

KEDC BOARD OF DIRECTORS MINUTES

January 19, 2022

Supt. Sanford Holbrook, Chairman

Ms. Nancy Hutchinson, Secretary to the Board