

MINUTES

KEDC BOARD OF DIRECTORS

OCTOBER 19, 2022

KEDC LEXINGTON OFFICE AND ONLINE VIA ZOOM

The Kentucky Educational Development Corporation (KEDC) Board of Directors met on October 19, 2022 at the KEDC Office in Lexington and online via Zoom. Present were the following members and guests:

MEMBERS PRESENT:

Mr. Danny Adkins, Woodford County Schools (Zoom)
Ms. Carrie Ballinger, Rockcastle County Schools
Mr. Doug Bechanan, Nicholas County Schools
Mr. Thom Cochran, Johnson County Schools
Mr. Larry Coldiron, Raceland-Worthington Independent Schools
Dr. David Gilliam, Madison County Schools
Ms. Diane Hatchett, Berea Independent Schools
Mr. Jeremy Ledford, Knox County Schools
Mr. Dennis Messer, Barbourville Independent Schools
Mr. Patrick Richardson, Pulaski County Schools
Mr. Michael Rowe, Lincoln County Schools
Mr. Wayne Roberts, Wayne County Schools
Mr. Jeff Saylor, Estill County Schools
Mr. Tim Spencer, Menifee County Schools
Mr. Russell Thompson, Pineville Independent Schools
Mr. David Trimble, Pikeville Independent Schools
Ms. Sarah Wasson, Powell County Schools
Mr. Jamie Weddington, Lewis County Schools

MEMBERS PRESENT ONLINE VIA ZOOM:

Mr. Bill Boblett, Boyd County Schools
Dr. Paul Green, Carter County Schools
Dr. Ralph Hamilton, Morgan County Schools
Mr. Mark Kopp, Franklin County Schools
Ms. Lisa McCane, Augusta Independent Schools
Ms. Debbie Stephens, Elliott County Schools

MEMBERS NOT PRESENT:

Mr. Reed Adkins, Pike County Schools
Mr. Waylon Allen, Middlesboro Independent Schools
Ms. Amy Baker, Bourbon County Schools
Mr. Larry Begley, Russellville Independent Schools
Mr. Kenny Bell, Wolfe County Schools
Mr. Jason Booher, Mercer County Schools
Dr. Harry Burchett, Harrison County Schools
Mr. Gary Cornett, Owsley County Schools
Mr. David Cox, Corbin Independent Schools
Mr. Brian Creasman, Fleming County Schools
Mr. Steven Evans, Bath County Schools
Dr. Robbie Fletcher, Lawrence County Schools
Mr. Tom Gambrel, Bell County Schools
Mr. David Gibson, Paintsville Independent Schools

Dr. John Gunn, McCreary County Schools
Mr. Sanford Holbrook, Robertson County Schools
Mr. Brent Hoover, Knott County Schools
Mr. Sean Horne, Russell Independent Schools
Mr. Larry James, Martin County Schools
Mr. Jonathan Jett, Perry County Schools
Mr. Damian Johnson, Jenkins Independent Schools
Mr. Barry Lee, Casey County Schools
Dr. Demetrus Liggins, Fayette County Schools
Mr. Kyle Lively, Somerset Independent schools
Mr. John Maxey, Rowan County Schools
Mr. Stephen McCauley, Paris Independent Schools
Mr. Chris Meadows, Magoffin County Schools
Mr. Tim Melton, Williamsburg Independent Schools
Mr. Matt Moore, Jessamine County Schools
Mr. Paul Mullins, Logan County Schools
Ms. Traysea Moresea, Greenup County Schools
Mr. Charles Morton, Harland Independent Schools
Mr. Billy Parker, Scott County Schools
Ms. Anna Shepherd, Floyd County Schools
Mr. Wayne Sizemore, Jackson Independent Schools
Mr. Tony Sergent, Letcher County Schools
Mr. William Sexton, Clay County Schools
Mr. Earl Ray Shuler, Lee County Schools
Mr. Myron Thompson, Fayette County Schools
Mr. John Siler, Whitley County Schools
Mr. Kirby Smith, Campbellsville Independent Schools
Ms. Jackie Risdan-Smith, Fairview Independent Schools
Mr. Rick Ross, Mason County Schools
Ms. Sheri Satterly, Frankfort Independent Schools
Mr. Mike Smith, Jackson Independent Schools
Mr. Kevin Stull, Garrard County Schools
Dr. Elmer Thomas, Clark County Schools
Dr. Matthew Thompson, Montgomery County Schools
Mr. Phillip Watts, Breathitt County Schools
Mr. Tony Watts, Newport Independent Schools
Mr. Brett Wilson, Leslie County Schools

GUESTS PRESENT:

Mr. Barry Anderson, Rw Baird
Ms. Carol Boyd, RW Baird
Mr. Patrick Clore, Retired Supt.
Mr. Mitch Crump, RSA
Mr. David Eakles, VTI / OneScreen
Mr. Wendell Emerson, RSA
Dr. Jim Flynn, KASS
Mr. Jack Herlihy, Sr, The Herlihy Group
Mr. Jack Herlihy, Jr, Global Business Solutions
Mr. Matt Jury, KDE
Mr. Eric Kennedy, KSBA
Mr. Matt Laughter, VTI / OneScreen

Dr. April Miller, MSU (Zoom)
Mr. Marvin Moore, Performance Services
Mr. Brent Ray, VTI / OneScreen
Mr. Joe Roberts, Roberts Insurance
Mr. Owen Saylor, Franklin Co.
Mr. Terry Saylor, Energy Optimizers
Mr. Wilson Sears, Performance Services
Ms. Rhonda Sims, KDE
Mr. Anthony Strong, Compass Municipal
Mr. Kevin Talentino, VTI / OneScreen
Mr. Bob Tarvin, RSA
Mr. Lincoln Theinert, RSA
Ms. Lauren Worley, Global Business Solutions

KEDC STAFF PRESENT:

Ms. Nancy Hutchinson, Chief Executive Officer & Board Secretary/Treasurer
Mr. Sam Atkins, Chief Development Officer
Ms. Trish Carroll, Chief Operating Officer
Mr. Andy Dotson, Diversity Consultant
Dr. Jim Evans, Educational Consultant / Grants Director
Mr. Charles Holbrook, MCSE Systems Engineer
Ms. Rachel Holbrook, Learning Acceleration & Deeper Learning Specialist
Ms. Carla Kersey, Project Development Coordinator
Ms. Stephanie Little, Director of Special Education
Ms. Abby Laber, CRRSA Lead Coordinator
Ms. Sheila Miller, School Finance Consultant
Mr. Jerry Prince, Director of Technology
Mr. Mark Ryles, Facilities Consultant
Mr. Steve Trimble, Leadership Consultant
Ms. Tammy Vonderheide, Chief Financial Officer
Ms. Terri White, Executive Assistant / Project Coordinator

The KEDC Board of Directors meeting was called to order on Wednesday, October 19, 2022 at 3:00 PM by Chairman Patrick Richardson.

WEDNESDAY PRESENTATIONS

KEDC Membership for Danville Independent Schools was approved on a motion by Mr. Mike Rowe and seconded by Mr. Thom Cochran.

The KEDC Business Session was conducted – see below for the business report including actions taken.

Volunteer Service Shout-out awarded to Supt. Carrie Ballinger for going the extra mile for the flood efforts in Southeast Kentucky.

An award of new technology was presented to the initial five districts affected by the recent Southeast Kentucky flooding presented by Mr. David Eakles. VTI / OneScreen.

KEDC Superintendents participated in roundtable discussions with the following representatives: Ms. Rhonda Sims, KDE, Dr. Jim Flynn, KASS, and Mr. Eric Kennedy, KSBA.

A drawing was held for a gift basket donated by KEDC and Mr. Doug Bechanan, Nicholas County Schools was the drawing winner.

A drawing was held for two \$100 awards for instructional supplies donated by Ross, Sinclaire, & Associates and Lewis County Schools and Pikeville Independent Schools were the drawing winners.

WEDNESDAY BUSINESS

BOARD BUSINESS REPORT

- 1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 15 OF 75 VOTING MEMBERS)**
Chairman Patrick Richardson declared that a quorum was present and called the meeting to order.

- 2. ACTIONS BY CONSENT**

The Consent Items (2.1 to 2.11.22) were approved on a motion by Mr. Jeff Saylor and seconded by Mr. David Trimble.

- 2.1. APPROVAL OF MINUTES**

Recommend approval of the minutes of the September 14, 2022, regular meeting.

- 2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER**

Recommend approval of the financial report for September 2022, and the Orders of the Treasurer for the period September 1, 2022 through September 30, 2022.

- 2.3. CREATE POSITION**

Create position of Chief People Officer. This position will encompass the duties of payroll and human resources.

- 2.4. PERSONNEL REPORT**

2.4.1. Employed Morgan Erwin, Administrative Assistant, class 10, step 0, 160 days, on the Prof/Technical Hourly salary schedule, effective October 31, 2022.

2.4.2. Changed Contessa Love's job title to Chief People Officer, effective October 19, 2022.

- 2.5. GRANT AWARDS**

Recommend acknowledgement of a \$989,238.00 grant award notification over three years (2022-2025) from the Department of Justice. This grant is entitled SECURE (Safety Enhanced Communication & Utilizing Resources Effectively).

- 2.6. BID SPECIFICATIONS**

Recommend acknowledgement of the Executive Director's approval of the bid specifications for the K-12 Title Documentation Platform-2022.

- 2.7. BID CONTRACT RENEWALS**

Recommend acknowledgement of the Executive Director's approval of a one-year contract renewal for all 2022 CLS vendors, with a renewal period of 01/01/23 – 12/31/23. Contract reference numbers: CLS 2022.000-CLS 2022.026. *Amendment added to contracts and all future CLS bids: Accounts more than 21 days past due are subject to account suspension. Suspended accounts must be brought current and are subject to

the reinstatement fee to have their contract restored. Accounts more than 90 days past due are subject to termination and may be precluded from participation with KPC for one year.

2.7.1. Recommend acknowledgement of the Executive Director's approval of bid contract renewals for the following:

Contract: Modified Bituminous Roofing (PV-MBPMR-2018)

Dates: 1 year renewal

10/1/2022-9/30/2023

Vendors:

- ABR Construction, Inc
- Bri-Den Co., Inc., The
- Imbus Roofing Co., Inc.
- Preferred Construction Services, Inc.
- Swift Roofing of E-town, Inc.
- Swift Roofing, Inc.
- Tri-State Roofing & Sheet Metal

Contract: Guaranteed Energy Savings Contracts (GES-2018)

Dates: 2-year renewal

10/1/2022-9/30/2024

Vendors:

- Ameresco, Inc.
- CMTA, Inc
- Energy Optimizers, USA, LLC
- Performance Services

Contract: Spray Urethane Roofing Contracts (SURs-2012)

Dates: 1 year renewal

10/1/2022-9/30/2023

Vendor: Insulated Roofing Contractors

Contract: Preferred Office Supplies (PV-OS-2020)

Dates: 1 year renewal

08/01/22-07/31/23

Vendors:

- Action Business Supplies, Inc.
- KERR Workplace Solutions
- School Specialty, LLC

2.8. STRUCTURED CABLING CONTRACT EXTENSION

Recommend acknowledgement of the Executive Director's approval of a 180-day contract extension of the Structured Cabling contract with Anixter, with the extension starting 10/01/22. Contract 10100326-PV-SC-2016-07.

2.9. BID CONTRACT AWARD

Recommend acknowledgement of the Executive Director’s approval of bid contract awards to the following vendors for KEE Roof System and Services (FiberTite) with a contract period of October 11, 2022 through October 31, 2023:

Bid Contract – KEE ROOFING SYSTEMS-2022

- ABR Construction, Inc. – Nicholasville, KY
- Collier Roofing Company, Inc. – Nashville, TN
- Eskola Roofing and Weatherproofing – Gallatin, TN
- Preferred Construction Services, Inc. – Henderson, KY
- Quality Roofing Contractors of SEMO, Inc. – Semath, MO
- Swift Roofing, Inc. – Murray, KY
- Swift Roofing of E-Town, Inc. – Elizabethtown, KY
- The Bri-Den Company, Inc. – Ashland, KY
- The Imbus Roofing Company, Inc. – Wilder, KY
- Tri-State Roofing & Sheet Metal Company – Lexington, KY
- WM Kramer & Son, Inc. – Cleves, OH

2.10. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS

2.10.1. Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2022.22 Catalog/Price List/Store Shelf bids opened and made effective on August 23, 2022, through December 31, 2022. We received 9 bids for CLS2022.22, of which 6 were awarded and 3 rejected.

Vendor	Status
Jaded Rayne Printing and Graphic Design	Awarded
Junior Library Guild	Rejected, did not meet bid specifications
Meade Tractor	Rejected, did not meet bid specifications
PC Solutions & Integration, Inc.	Awarded
T D Sports	Awarded
Teacher's Aide, The	Awarded
Team Spirit Shop, The	Awarded
Thoroughbred Custom Sportswear	Rejected, did not meet bid specifications
UPS Store 4301, The	Awarded

2.10.2. Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2022.23 Catalog/Price List/Store Shelf bids opened and made effective on September 6, 2022, through December 31, 2022. We received 7 bids for CLS2022.23, of which 4 were awarded and 3 rejected.

Vendor	Status
Baylor Commercial Door & Hardware, Inc.	Awarded
Commonwealth Sign Co	Rejected, did not meet bid specifications
Cynthiana Auto Parts (NAPA Auto Parts)	Awarded
DBQ Company, The	Rejected, did not meet bid specifications
Kagan Publishing and Professional Development	Awarded
Scholastic Library Publishing	Awarded

Teacher Created Materials, Inc.

Rejected, did not meet bid specifications

2.11. CONTRACTS

Recommend acknowledgement of the Executive Director's approval of the following contracts and agreements (contract period is for FY2022-2023 unless otherwise noted):

GENERAL FUND

- 2.11.1. Brustein & Manasevit, PLLC – KDE Grants Management Workshop - \$50,000.00 plus books in the amount of \$14,000.00. Total \$64,000.00
- 2.11.2. Greg Coker – Keynote speaker for KEDC Staff meeting on September 19, 2022 - \$750.00
- 2.11.3. Commonwealth of Kentucky – Grants Management Workshop Contract Modification - \$69,120.00
- 2.11.4. Commonwealth of Kentucky – Healthy Schools Institute Professional Development - \$4,730.00
- 2.11.5. Commonwealth of Kentucky pass-thru UofL Research Foundation - \$117,865.00
- 2.11.6. Commonwealth of Kentucky – New Teacher Induction Grant - \$336,000.00
- 2.11.7. Commonwealth of Kentucky – Deeper Learning Director - \$216,630.30
- 2.11.8. Dr. Donna Ford – DEI presentation on August 2, 2022
- 2.11.9. Deborah Gilboa, MD aka Ask Dr. G. – GEAR UP contract with KDE - \$40,625.00
- 2.11.10. E-Directives – GEAR UP Contract with KDE - \$49,000.00
- 2.11.11. Tanny McGregor- Professional Learning contract - \$5,471.49
- 2.11.12. Commonwealth Alliances, LLC Government Affairs Consulting Agreement - \$3,500/mo

PROJECT ASPIRE/CHARGE/RENAISSANCE/DEPT OF JUSTICE/CRRSA/DEEPER LEARNING

- 2.11.13. Jana Kirchner – ASPIRE/ACHIEVE PD Sessions - \$545/hr plus travel for up to 3 sessions
- 2.11.14. Dr. Benjamin Fitzpatrick – ASPIRE PD Sessions - \$150/hr plus travel for up to 2 sessions
- 2.11.15. Felicity Jenkins – RENAISSANCE PD Sessions - \$150/hr plus travel for up to 1 session
- 2.11.16. Carly Muetterties – Teacher Cadre presentations – up to \$8,500.00
- 2.11.17. Dr. Joseph Pearson – CHARGE PD Sessions - \$150/hr plus travel for up to 3 sessions
- 2.11.18. Rebecca Theobald – CHARGE PD Sessions - \$150/hr plus travel
- 2.11.19. Project ACHIEVE Cadre Participant contracts – up to \$800.00
- 2.11.20. Project ASPIRE Cadre Participant contracts – up to \$565.00
- 2.11.21. Project CHARGE Cadre Participant contracts – up to \$1,100.00
- 2.11.22. Project RENAISSANCE Cadre Participant contracts – up to \$1,000.00

3. DISCUSSION ITEMS

3.1. SUPERINTENDENT OF THE YEAR NOMINATION FORM

A copy of the Superintendent of the Year Nomination form will be emailed to you and a copy is included in your folder. Please nominate a Superintendent who you feel has gone above and beyond and deserves to be recognized as KEDC Superintendent of the Year. Forms need to be returned to Chairman Patrick Richardson as soon as possible!

3.2. UPDATES ON KEDC INITIATIVES

3.3. KEDC LEXINGTON OFFICE RENOVATIONS – UPDATE

3.4. CREATION OF INNOVATIVE & CREATIVE IDEAS

3.5. KPC 20TH ANNIVERSARY CELEBRATIONS – SAVE THE DATES!

- November 10, 2022 – Corvette Museum, Bowling Green, KY
- December 5, 2022 - Louisville Slugger Museum, Louisville, KY (in conjunction with KASS)
- April 13, 2023 – Newport Aquarium, Newport, KY

The meeting was adjourned on a motion by Mr. Wayne Roberts and seconded by Mr. Thom Cochran.

KEDC BOARD OF DIRECTORS MINUTES

October 19, 2022

Supt. Patrick Richardson, Chairman

Ms. Nancy Hutchinson, Secretary to the Board