

## MINUTES

### KEDC BOARD OF DIRECTORS

JANUARY 25, 2023

### KEDC LEXINGTON OFFICE AND ONLINE VIA ZOOM

The Kentucky Educational Development Corporation (KEDC) Board of Directors met on January 25, 2023 at the KEDC Office in Lexington and online via Zoom. Present were the following members and guests:

#### MEMBERS PRESENT:

Mr. Danny Adkins, Woodford County Schools  
Dr. Harry Burchett, Harrison County Schools  
Mr. Thom Cochran, Johnson County Schools  
Mr. Steven Evans, Bath County Schools  
Mr. Tom Gambrel, Bell County Schools  
Dr. David Gilliam, Madison County Schools  
Mr. Sanford Holbrook, Robertson County Schools  
Mr. Jeremy Ledford, Knox County Schools  
Mr. Kyle Lively, Somerset Independent schools  
Ms. Lucy Moore representing Mr. John Maxey, Rowan County Schools  
Mr. Dennis Messer, Barbourville Independent Schools  
Mr. Patrick Richardson, Pulaski County Schools  
Mr. Wayne Roberts, Wayne County Schools  
Mr. Jeff Saylor, Estill County Schools  
Mr. Tim Spencer, Menifee County Schools  
Mr. Myron Thompson, Fayette County Schools  
Mr. Jamie Weddington, Lewis County Schools

#### MEMBERS PRESENT ONLINE VIA ZOOM:

Mr. Larry Coldiron, Raceland-Worthington Independent Schools  
Ms. Angela Duncan representing Ms. Anna Shepherd, Floyd County Schools  
Dr. Ralph Hamilton, Morgan County Schools  
Mr. Paul Mullins, Logan County Schools  
Mr. Wayne Sizemore, Jackson Independent Schools  
Mr. Russell Thompson, Pineville Independent Schools  
Mr. David Trimble, Pikeville Independent Schools

#### MEMBERS NOT PRESENT:

Mr. Reed Adkins, Pike County Schools  
Mr. Waylon Allen, Middlesboro Independent Schools  
Ms. Amy Baker, Bourbon County Schools  
Ms. Carrie Ballinger, Rockcastle County Schools  
Mr. Doug Bechanan, Nicholas County Schools  
Mr. Larry Begley, Russellville Independent Schools  
Mr. Kenny Bell, Wolfe County Schools  
Mr. Bill Boblett, Boyd County Schools  
Mr. Jason Booher, Mercer County Schools  
Mr. Kent Campbell, Perry County Schools  
Mr. Gary Cornett, Owsley County Schools  
Mr. David Cox, Corbin Independent Schools  
Mr. Brian Creasman, Fleming County Schools  
Dr. Robbie Fletcher, Lawrence County Schools

Mr. David Gibson, Paintsville Independent Schools  
Dr. Paul Green, Carter County Schools  
Dr. John Gunn, McCreary County Schools  
Ms. Diane Hatchett, Berea Independent Schools  
Mr. Brent Hoover, Knott County Schools  
Mr. Sean Horne, Russell Independent Schools  
Mr. Larry James, Martin County Schools  
Mr. Damian Johnson, Jenkins Independent Schools  
Mr. Mark Kopp, Franklin County Schools  
Mr. Barry Lee, Casey County Schools  
Dr. Demetrus Liggins, Fayette County Schools  
Mr. John Maxey, Rowan County Schools  
Ms. Lisa McCane, Augusta Independent Schools  
Mr. Stephen McCauley, Paris Independent Schools  
Mr. Chris Meadows, Magoffin County Schools  
Mr. Tim Melton, Williamsburg Independent Schools  
Mr. Matt Moore, Jessamine County Schools  
Ms. Traysea Moresea, Greenup County Schools  
Mr. Charles Morton, Harland Independent Schools  
Mr. Billy Parker, Scott County Schools  
Ms. Sarah Wasson, Powell County Schools  
Ms. Jackie Risdén-Smith, Fairview Independent Schools  
Mr. Rick Ross, Mason County Schools  
Mr. Michael Rowe, Lincoln County Schools  
Mr. Tony Sergent, Letcher County Schools  
Mr. William Sexton, Clay County Schools  
Ms. Anna Shepherd, Floyd County Schools  
Mr. Earl Ray Shuler, Lee County Schools  
Mr. John Siler, Whitley County Schools  
Mr. Kirby Smith, Campbellsville Independent Schools  
Ms. Sheri Satterly, Frankfort Independent Schools  
Mr. Mike Smith, Jackson Independent Schools  
Ms. Debbie Stephens, Elliott County Schools  
Mr. Kevin Stull, Garrard County Schools  
Dr. Elmer Thomas, Clark County Schools  
Dr. Matthew Thompson, Montgomery County Schools  
Mr. Phillip Watts, Breathitt County Schools  
Mr. Tony Watts, Newport Independent Schools  
Mr. Brett Wilson, Leslie County Schools

**GUESTS PRESENT:**

Mr. Barry Anderson, Baird Financial  
Ms. Crystal Bell, Renaissance  
Mr. Brian Crawford, Bell County Schools  
Mr. David Dowdell, Performance Services (Zoom)  
Mr. Wendell Emerson, RSA Advisors  
Mr. Scott Hawkins, KDE  
Mr. Jack Herlihy, Jr, Global Business Solutions  
Mr. Matt Jury, KDE  
Dr. April Miller, MSU  
Mr. Marvin Moore, Performance Services

Dr. Jay Morgan, MSU  
Mr. Joe Roberts, Roberts Insurance  
Mr. John Roberts, Roberts Insurance  
Dr. Joel Pace, MSU  
Mr. John Powell, KSBA  
Mr. Owen Saylor, Franklin Co.  
Ms. Rhonda Sims, KDE  
Mr. Lincoln Theinert, RSA  
Mr. Chris Tyler, Thermal Equipment

**KEDC STAFF PRESENT:**

Ms. Nancy Hutchinson, Chief Executive Officer & Board Secretary/Treasurer  
Mr. Sam Atkins, Chief Development Officer  
Ms. Trish Carroll, Chief Operating Officer  
Mr. Tim Crawford, KEDC Board Attorney  
Dr. Jim Evans, Educational Consultant / Grants Director  
Mr. Charles Holbrook, Director of Technology  
Ms. Carla Kersey, Project Development Coordinator  
Ms. Stephanie Little, Director of Special Education  
Ms. Sheila Miller, School Finance Consultant (Zoom)  
Ms. Abby Laber, CRRSA Lead Coordinator  
Mr. Jacob Perkins, Account Executive  
Mr. Mark Ryles, Facilities Consultant  
Ms. Latishia Sparks, Programs and Partnerships  
Mr. Steve Trimble, Leadership Consultant  
Ms. Tammy Vonderheide, Chief Financial Officer  
Ms. Terri White, Executive Assistant / Project Coordinator

The KEDC Board of Directors meeting was called to order on Wednesday, January 25, 2023 at 3:00 PM by Chairman Patrick Richardson.

**WEDNESDAY PRESENTATIONS**

The KEDC Business Session was conducted – see below for the business report including actions taken.

Ms. Nancy Hutchinson, Trish Carroll, and Abby Laber presented information on KEDC Early Literacy CEO II.

Mr. Tim Crawford, Board Attorney, presented a legal update.

Dr. Jim Flynn, KASS, presented a legislative update.

Ms. Rhonda Sims presented an update from KDE.

Mr. John Powell presented an update from KSBA.

Dr. April Miller presented an update from MSU.

A drawing was held for a gift basket donated by KEDC and Mr. Dennis Messer, Barbourville Independent was the drawing winner.

A drawing was held for two \$100 awards for instructional supplies donated by RSA Advisors and Knox County Schools and Madison County Schools were the drawing winners.

## WEDNESDAY BUSINESS

### BOARD BUSINESS REPORT

#### 1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 15 OF 74 VOTING MEMBERS)

**Chairman Patrick Richardson declared that a quorum was present and called the meeting to order.**

#### 2. ACTIONS BY CONSENT

**The Consent Items (2.1 to 2.11.17) were approved on a motion by Mr. Jeff Saylor and seconded by Mr. Danny Adkins.**

##### 2.1. APPROVAL OF MINUTES

Recommend approval of the minutes of the November 16, 2022, regular meeting.

##### 2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER

Recommend approval of the financial report for November and December 2022, and the Orders of the Treasurer for the period November 1, 2022 through November 30, 2022 and December 1, 2022 through December 31, 2022.

##### 2.3. PERSONNEL REPORT

2.3.1. Accepted the resignation of Steve Ison, Adult Education Instructor, effective December 14, 2022.

2.3.2. Approved \$1,000.00 stipend pay to Carla Kersey, Project Development Coordinator, for additional duties.

2.3.3. Increase Contessa Love, Chief People Officer, to Class 13, Step 19, to be paid from the Director/Coordinator/Consultant salary schedule, effective January 3, 2023.

2.3.4. Employed Jamie Saylor, Grant Coordinator, Class 6, Step 18, to be paid from the Director/Coordinator/Consultant Salary Schedule, effective January 3, 2023 (previously reported as 2022).

2.3.5. *Changed Charlie Holbrook's job title to Director of Technology Services and increased salary to Class 9, Step 23, to be paid from the Director/Coordinator/Consultant Salary Schedule, effective January 15, 2023.*

##### 2.4. GRANT AWARDS

2.4.1. *Recommend acknowledgement of the Executive Director's approval of the following grant awards:*

- *THRIVE: KEDC Project AWARE through the Department of Health and Human Services - \$4,247,656.00 from 12/31/22 through 12/30/26.*
- *EKMHI – Eastern Kentucky Mental Health Initiative for Schools and Communities through the Department of Health and Human Services - \$499,104.00 from 12/31/22 through 12/30/26.*
- *DOJ SECURE - Department of Justice, Bureau of Justice Administration - \$989,238.00 from 10/01/22 through 12/31/2025.*

**2.5. BID SPECIFICATIONS**

**2.5.1.** Recommend acknowledgement of the Executive Director’s approval of the Preferred Vendor bid specifications for Structured Cabling (PV-STRUCTUREDCABLING-2023).

**2.6. BID SPECIFICATION SUPPLEMENT**

**2.6.1.** Recommend acknowledgement of the Executive Director’s approval to post a supplement to the Roofing Systems and Services Bid (KPC-Roof-Systems-and-Services\_SUPPLEMENTAL)

**2.7. BID CONTRACT AMENDMENTS**

**2.7.1.** Recommend acknowledgement of the Executive Director’s approval of an updated model for GeoSync Campus Mapping Pricing from CDP Mapsync, a KPC Preferred Vendor.

**2.7.2.** *Recommend acknowledgement of the Executive Director’s approval of amending current CLS contracts and future CLS Terms and Conditions to include all required Federal clauses as required by 2 CFR §200.*

**2.8. BID CONTRACT RENEWAL**

**2.8.1.** Recommend acknowledgement of the Executive Director’s approval of a one-year contract renewal to American Bus and Accessories, Inc. for Contract PV-BPA-2018 (Bus Parts Accessories) for the period of January 1, 2023 through December 31, 2023.

**2.8.2.** Recommend acknowledgement of the Executive Director’s approval of a one-year bid renewal to Heartland Payment Systems, dba Heartland School Solutions (aka Mealviewer) and Nutrislice, Inc. for Contract RFP-Nutrition-DSS-2018 (Digital Signs/Online Ordering Software) for the period of January 1, 2023 through December 31, 2023.

**2.8.3.** Recommend acknowledgement of the Executive Director’s approval of a one-year bid renewal to Datum Insights, LLC, for Contract RFP-MUNIS REPORTING-2021 for the period of December 1, 2022 through November 30, 2023. Contract includes an addendum to the contract period.

**2.8.4.** Recommend acknowledgement of the Executive Director’s approval of up to a 180 day bid contract extension beginning December 1, 2022, for the following roofing vendors to allow additional items to be added:

<b>Contract Number</b>	<b>Bid Description</b>	<b>Company Name</b>
10100323-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	ABR Construction, Inc.
10100331-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Bri-Den Co., Inc., The
10100826-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Eskola, LLC
10100596-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Imbus Roofing Co., Inc.
10100351-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Preferred Construction Services, Inc.
10100356-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Swift Roofing, Inc.
10100597-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Tri-State Roofing & Sheet Metal Company
10100360-PV-ROOFING SYSTEMS-2020	Roof Systems and Services	Wm. Kramer & Son, Inc.

**2.9. BID CONTRACT AWARDS**

**2.9.1.** Recommend acknowledgement of the Executive Director’s approval of a bid contract award to 806 Technologies, Inc. for K12 Title Documentation Bid RFP-K12 Title Documentation Platform-2022.

**2.9.2.** Recommend acknowledgement of the Executive Director’s approval of bid contract award to the attached list of vendors for Dairy Bid PV-DAIRY-2022, with a contract period of August 1, 2022 through July 31, 2023.

- 2.9.3. Recommend acknowledgement of the Executive Director’s approval of bid contract award to the attached list of vendors for Bakery Bid PV-BAKERY-2022, with a contract period of August 1, 2022 through July 31, 2023.
- 2.9.4. Recommend acknowledgement of the Executive Director’s approval of bid contract award to the following vendors for the Roofing Systems and Services Supplemental bid (PV-ROOFING SYSTEMS-2020.SUPPLEMENT), with a contract period of January 20, 2023 through December 31, 2023.
  - Geoghegan Roofing - Louisville, KY
  - Highland Roofing Company, Inc. - Louisville, KY

**2.10. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS**

2.10.1. Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2022.27 Catalog/Price List/Store Shelf bids opened and made effective on November 1, 2022 through December 31, 2023. We received 8 bids for CLS2022.27, of which 5 were awarded and 3 rejected.

<b>Vendor</b>	<b>Status</b>
Commonwealth Sign Co.	Rejected, did not meet bid specifications
Enervise	Awarded
High Voltage Printing	Awarded
Hot Mess Vinyl Creations	Awarded
Mortimer Media Group	Awarded
Nu-Idea	Rejected, did not meet bid specifications
Thorobred Custom Sportswear	Awarded
Youngspeeds	Rejected, did not meet bid specifications

2.10.2. Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2022.28 Catalog/Price List/Store Shelf bids opened and made effective on November 15, 2022 through December 31, 2023. We received 9 bids for CLS2022.28, of which 6 were awarded and 3 rejected.

<b>Vendor</b>	<b>Status</b>
AGiRepair, Inc.	Awarded
AGParts Worldwide, Inc.	Awarded
Best One Fleet Service	Rejected, did not meet bid specifications
Commonwealth Sign Co.	Awarded
Imagine Learning, LLC	Awarded
Newsela	Awarded
Noteworthy Creative Group	Awarded
Rebel Athletic, Inc.	Rejected, did not meet bid specifications
Shirts By Design	Rejected, did not meet bid specifications

2.10.3. Recommend acknowledgement of the Executive Director’s approval of attached bid contracts with the following list of vendors from the CLS2022.29 Catalog/Price List/Store Shelf bids

opened and made effective on November 29, 2022 through December 31, 2023. We received 4 bids for CLS2022.29, of which 4 were awarded.

<b>Vendor</b>	<b>Status</b>
2 Armes and a Shirt, LLC	Awarded
Best One Fleet Service	Awarded
Inspired Technologies, LLC	Awarded
Meade Tractor	Awarded

**2.10.4.** *Recommend acknowledgement of the Executive Director's approval of attached bid contracts with the following list of vendors from the CLS2022.30 Catalog/Price List/Store Shelf bids opened and made effective on December 13, 2022 through December 31, 2023. We received 4 bids for CLS2022.30, of which 3 were awarded and 1 rejected.*

<b>Vendor</b>	<b>Status</b>
<i>K-12 Tech</i>	<i>Awarded</i>
<i>Pro Sound</i>	<i>Rejected, did not meet bid specifications</i>
<i>Simply Sweet Boutique</i>	<i>Awarded</i>
<i>Varsity Tutors</i>	<i>Awarded</i>

## **2.11. CONTRACTS**

Recommend acknowledgement of the Executive Director's approval of the following contracts and agreements (contract period is for FY2022-2023 unless otherwise noted):

### **GENERAL FUND**

- 2.11.1.** American Fidelity Section 125 Flexible Benefit Plan
- 2.11.2.** Commonwealth of Kentucky – KY Skills U FY23 Contract Modification - \$1,148,428.00
- 2.11.3.** L&J Advisors, LLC – Lauren Evanovich – Restorative Practices on Feb. 23-24, 2023 - \$2,250.00/day plus travel expenses
- 2.11.4.** Novak Education – Full day professional learning - \$5,500.00
- 2.11.5.** Eastern Kentucky University – Advantage Program Memorandum of Understanding
- 2.11.6.** Eastern Kentucky University – Option 9 Agreement
- 2.11.7.** Action Business Suppliers, Inc. – Contract 10100234-PV-OS-2020\_R2
- 2.11.8.** CDP Engineers, Inc. – Contract 10100778-RFP-GIS CAMPUS MAPPING-2020\_R2
- 2.11.9.** Kerr Workplace Solutions – Contract 10100022-PV-OS-2020\_R2

### **GRANT CONTRACTS**

- 2.11.10.** Educator's Media Resource Group (EMRG) – Custom Training Series - \$279,000.00 (KDE DEIB Modules)
- 2.11.11.** Presenter Contractual Agreement – KDE Health & PE Grant – Joel Katte - \$200.00
- 2.11.12.** Presenter Contractual Agreements – ASPIRE/ACHIEVE
  - Debra K. Cullen - \$150.00/hr plus travel
  - Tanny McGregor - \$10,451.00
  - Kathy Swan - \$5,000.00 per session
- 2.11.13.** Presenter Contractual Agreements – CHARGE
  - Stephanie Howell - \$150.00/hr plus travel
  - Jeffery Nokes - \$150.00/hr plus travel
  - Dr. Joseph Pearson - \$150.00/hr plus travel
- 2.11.14.** Presenter Contractual Agreements – CHARGE/HERO
  - Freedoms Foundation at Valley Forge - \$150.00/hr plus travel

- [Kelley Brown – \\$150.00/hr plus travel](#)
  - [Dr. Melanie Goan - \\$150.00/hr plus travel](#)
  - [Carly Muetterties - \\$150.00/hr plus travel](#)
  - [Laurie Risley - \\$150.00/hr plus travel](#)
  - [Sam Terry - \\$150.00/hr plus travel](#)
- 2.11.15. Presenter Contractual Agreement – HERO**
- [Tom Bober – \\$150.00/hr plus travel](#)
- 2.11.16. Presenter Contractual Agreements - RENAISSANCE**
- [Pooja K. Agarwal - Unleash Learning, LLC - \\$2,000.00 per session plus travel](#)
  - [Kristy Brugar - \\$150.00/hr plus travel](#)
  - [Eric Curts - \\$150.00/hr plus travel](#)
  - [Stephanie Howell - \\$150.00/hr plus travel](#)
  - [Josh Fletcher - \\$150.00/hr plus travel](#)
  - [George Ella Lyon - \\$1,700.00 per session plus travel](#)
  - [Melissa McEuen - \\$150.00/hr plus travel](#)
- 2.11.17. Presenter Contractual Agreements – RENAISSANCE/HERO/CHARGE**
- [Gregory Acker - \\$150.00/hr plus travel](#)
  - [Dr. Desiree Alexander - \\$150.00/hr plus travel](#)
  - [Cynthia Resor - \\$150.00/hr plus travel](#)

### 3. DISCUSSION ITEMS

#### 3.1. 2022-2023 KEDC SUPERINTENDENT AND CERTIFIED SALARY SCHEDULES

The [2022-2023 KEDC Superintendent Salary Schedules](#) can be found at this link and [2022-2023 Certified Salary Schedules](#) can be found at this link. Both will be emailed to you following Wednesday’s meeting. These are provided exclusively to KEDC Board Members with data provided by the KY Department of Education.

#### 3.2. SPRING TEACH TO LEAD EVENT PRESENTATION OPPORTUNITY

Dr. Jim Evans and Wendy King, along with four CHARGE grant participants (3 teachers and 1 principal from Pineville and Knox Counties), have been chosen to present in Atlanta in March. Only 20 teams across the nation were selected! They will be doing a Problem of Practice around PLCs. We are proud of them!

#### 3.3. STUDENT SCHOLARSHIP OPPORTUNITY

KEDC is excited to once again extend an opportunity for graduating seniors of our member districts to apply for our annual scholarship. We will award one \$2,500.00 scholarship for college (2 or 4 year), technical or vocational bound students that meet the criteria set forth in the attached guidelines. It is an honor to be able to provide this opportunity for our deserving seniors! The deadline for submission is April 1, 2023.

#### 3.4. UPCOMING SCHEDULE OF BOARD MEETINGS

- **February 15-16, 2023** – KEDC Office, Lexington, KY
  - **March 15-17, 2023** – Hilton, Downtown Lexington - In conjunction with KHSAA Boys’ Bball Tourney
    - Wednesday, March 15th – Board Meeting 3:30pm – 5:00pm
    - Thursday, March 16<sup>th</sup> – Meeting with KEDC Special Education Districts – 9:00am to 10:00am
    - Thursday, March 16th – Personnel Law Training with Tim Crawford – 10:00am-12:00pm
    - Friday, March 17th – Superintendent Networking Breakfast – 9:00am
- \*\*KEDC has a block of rooms at the Hilton Downtown in Lexington.



➤ **April 19-20, 2023** – KEDC Office, Lexington, KY

**The meeting was adjourned on a motion by Mr. Wayne Roberts and seconded by Mr. Thom Cochran.**

**KEDC BOARD OF DIRECTORS MINUTES**  
**January 25, 2023**

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**Supt. Patrick Richardson, Chairman**

\_\_\_\_\_  
**Ms. Nancy Hutchinson, Secretary to the Board**